



Merchandise Financial Planning, Sales Forecasting and Open To Buy

- Professional grade planning solution
- Thousands of Planners worldwide
- Top of the line functionality
- Best levels of customer support
- Scales to any complexity and budget
- Over 30 years of Merch Planning experience



You can do better than Excel or your “legacy” planning tools

- Free Proof of Concept with YOUR data
- Free ROI calculator for YOU to use
- Work faster, more flexibility
- Integrate to any Merchandising System/ERP
- Stores plenty of history for comparisons



Planning and Reporting Software to fit YOUR Needs

- Retail, Cost, Unit planning
- Weekly, Monthly, Seasonal planning
- In-season and Pre-season planning
- Top-down, bottom-up, middle-out planning
- OTB at any level of detail



Scalable from Company to Category to Item/Store level

The screenshot displays the 'Planner AP 4.1.1' software interface. The top navigation bar includes 'Home', 'Favorite Reports', and 'Run Report'. The main workspace is divided into three vertical panes: 'Planning Focus', 'Main Hierarchy, Style', and 'Stores'. The 'Planning Focus' pane on the left shows a tree view with 'Merch. Hierarchy' selected, containing sub-items like 'Merchandise by Attribute', 'Single Hierarchy level', 'Divisions', 'Categories', 'Classes', 'Styles', 'Shortcuts', and 'Integrated Planning Screen'. The 'Main Hierarchy, Style' pane in the center shows a table of style attributes with columns for 'Style attributes' and 'Values'. The 'Stores' pane on the right shows a table of store attributes with columns for 'Store attributes' and 'Values'. The interface also includes a top toolbar with various icons for actions like 'Run', 'Report', 'Save', 'Delete', 'Description', and 'Load'.

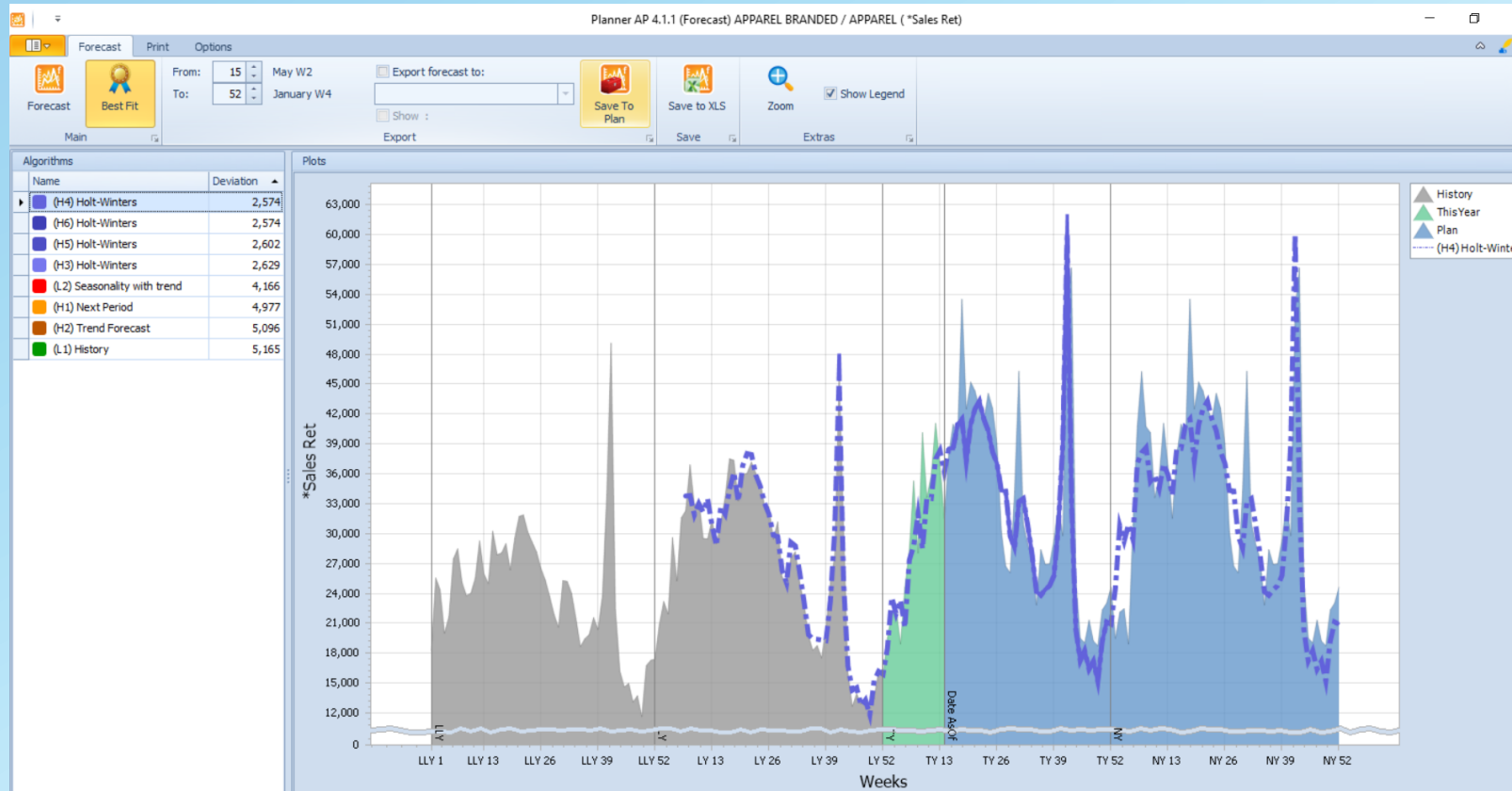


Category/WSSI plan at any level of detail

	Department CLOTHING, All Locations	Row	Dec / 12	Jan / 1	Feb / 2	Mar / 3	Apr / 4	May / 5	Jun / 6	Jul / 7	Aug / 8	Sep / 9	Oct / 10	Nov / 11	Dec / 12	SeaTot 1 M1 -12
1								☐	☐	☐	☐	☐	☐	☐	☐	
2	*Sales Ret\$	TY		1,124,377	1,248,728	2,122,743	1,645,838	2,156,113	2,345,633	2,161,927	2,267,799	1,404,004	1,290,571	1,711,770	2,509,630	21,989,134
3		LY		1,135,272	1,202,043	2,225,906	1,675,443	2,194,543	2,321,949	1,861,106	1,933,840	1,327,603	1,344,033	1,464,711	2,562,302	21,248,751
4		%LY		-0.96	3.88	-4.63	-1.77	-1.75	1.02	16.16	17.27	5.75	-3.98	16.87	-2.06	3.48
5		OP		1,156,590	1,258,467	2,134,857	1,658,389	0	0	0	0	0	0	0	0	6,208,303
6		%OP		-2.79	-0.77	-0.57	-0.76	Div0	Div0	Div0	Div0	Div0	Div0	Div0	Div0	254.19
7	*Sales MTD Ret\$	TY		0	0	0	0	0	0	0	0	0	0	0	0	0
12	GM %	TY		58.14	54.30	52.84	53.65	58.23	58.25	58.18	58.23	58.21	58.03	57.83	58.26	57.10
17	GM \$	TY		653,747	678,093	1,121,676	882,922	1,255,544	1,366,362	1,257,734	1,320,539	817,290	748,928	989,933	1,462,219	12,554,986
22	*Sales Cst\$	TY		470,630	570,635	1,001,067	762,916	900,569	979,271	904,193	947,260	586,715	541,643	721,838	1,047,411	9,434,148
27	Calc Receipts at Cst	TY		876,762	362,632	1,002,577	548,628	635,902	803,938	1,196,165	979,330	540,562	698,393	952,520	836,738	9,434,148
32	*Stock Cst\$	TY	2,525,587	2,931,718	2,723,715	2,725,225	2,510,938	2,246,270	2,070,938	2,362,910	2,394,979	2,348,827	2,505,577	2,736,260	2,525,587	2,525,587
37	*Stock MTD Cst\$	TY		0	0	0	0	0	0	0	0	0	0	0	0	0
42	M/S at Cst	TY		3.66	3.06	3.09	2.70	2.38	2.37	3.40	3.52	3.07	3.35	3.52	3.38	3.13
47	*On Order Cst\$	TY		0	0	0	0	0	0	0	0	0	0	0	0	0
52	OTB at Cst	TY						635,902	803,938	1,196,165	979,330	540,562	698,393	952,520	836,738	9,434,148
57	Turn at Cst	TY		0.17	0.20	0.37	0.29	0.38	0.45	0.41	0.40	0.25	0.22	0.28	0.40	3.76
62	GMROI	TY		0.24	0.24	0.41	0.34	0.53	0.63	0.57	0.56	0.34	0.31	0.38	0.56	5.01



Integrated long range sales forecasting





Item and Ladder Planning

Planner AP 4.1.1 (Plan) User: DESKTOP-H1JGQK\Dmtry (dbo); DB: Appare_Demo_AP; EOM; Last Actual Fiscal Week: 24 (June W3) Upper level data will be rolled up

{Lock Average} {Receipt Planning}

Home Shortcuts Charts Import

Navigation: Objects, Stores, Drill Down, Drill Up

Year/Plans: NY 2018

Season/Screen: Hot shoe intro, Unit Plan

Actions: Collapse/Expand, Pivot, View options, Attributes, Sort & Filter, Roll Up, Allocate Down, Group Operation, Forecast, Report

	Styles	ID	Row	Lo ck	Aug W4 / 34		Total 1 W35-38										
					*Act EOP Qty	Sales Ret\$	Sales aur	Sales Qty	Unit Sales by Avg Door	Lift Sales Un	Sales% Week to Season	*Act EOP Qty	Receipts Qty	*OO Qty			
1																	
2	All Stores		NY		144	1,673	10.02	167			100.00	127	0	0			
3	Bottom up total		NY		144	1,673	10.02	167			100.00	127	0	0			
4	Difference in %		NY		0.00	0.00	0.00	0.00			0.00	0.00	0.00	0.00			
5	00013301 Item	00013301	NY		8	0	1.21	0	NA		100.00	8	0	0			
6	00013901 Item	00013901	NY		0	0	1.21	0	NA		100.00	0	0	0			
7	00016801 Item	00016801	NY		0	0	1.21	0	NA		100.00	0	0	0			
8	00017201 Item	00017201	NY		0	0	1.21	0	NA		100.00	0	0	0			
9	00021501 Item	00021501	NY		0	0	1.21	0	NA		100.00	0	0	0			
10	00111 Item	00111	NY		38	0	1.21	0	NA		100.00	36	0	0			
11	00122 Item	00122	NY		1	0	1.21	0	NA		100.00	1	0	0			
12	00142WHT Item	00142WHT	NY		0	0	1.21	0	NA		100.00	0	0	0			
13	00211 Item	00211	NY		11	0	1.21	0	NA		100.00	8	0	0			
14	00221 Item	00221	NY		6	0	1.21	0	NA		100.00	6	0	0			
15	00222 Item	00222	NY		2	0	1.21	0	NA		100.00	2	0	0			
16	00231 Item	00231	NY		1	0	1.21	0	NA		100.00	1	0	0			
17	00243 Item	00243	NY		0	0	1.21	0	NA		100.00	0	0	0			
18	00310 Item	00310	NY		1	0	1.21	0	NA		100.00	1	0	0			
19	00321 Item	00321	NY		0	0	1.21	0	NA		100.00	0	0	0			
20	00342BLK Item	00342BLK	NY		0	0	1.21	0	NA		100.00	0	0	0			
21	00421 Item	00421	NY		0	0	1.21	0	NA		100.00	0	0	0			
22	00442BLK Item	00442BLK	NY		0	0	1.21	0	NA		100.00	0	0	0			
23	03014301 Item	03014301	NY		1	7	6.04	1	NA		100.00	0	0	0			
24	03014801 Item	03014801	NY		1	7	6.04	1	NA		100.00	0	0	0			
25	03014903 Item	03014903	NY		0	0	1.21	0	NA		100.00	0	0	0			
26	03015103 Item	03015103	NY		5	0	1.21	0	NA		100.00	5	0	0			
27	03018901 Item	03018901	NY		0	0	1.21	0	NA		100.00	0	0	0			
28	03019101 Item	03019101	NY		0	0	1.21	0	NA		100.00	0	0	0			
29	03019301 Item	03019301	NY		4	22	6.04	4	NA		100.00	0	0	0			
30	03019401 Item	03019401	NY		0	0	1.21	0	NA		100.00	0	0	0			
31	03019501 Item	03019501	NY		0	0	1.21	0	NA		100.00	0	0	0			
32	03019502 Item	03019502	NY		0	0	1.21	0	NA		100.00	0	0	0			
33	03020701 Item	03020701	NY		5	0	1.21	0	NA		100.00	5	0	0			
34	03022501 Item	03022501	NY		7	0	1.21	0	NA		100.00	7	0	0			
35	03022801 Item	03022801	NY		1	0	1.21	0	NA		100.00	0	0	0			



Collection, Vendor and Attribute Planning

Planner AP 4.1.1 (Plan) User: tboxa (dbo); DB: CSports_demo; EOP: Last Actual Fiscal Week: 14 (May W1) Upper level data will be rolled up

Home Shortcuts Charts Import

Navigation: Objects, Stores, Drill Down, Year/Plans, Season/Screen

Actions: Collapse/Expand, Pivot, View options, Sort & Filter, Roll Up, Allocate Down, Group Operation, Forecast, Report

Classes by Attribute: Silos All Stores	ID	Row	Lock	Feb W1-5	Mar W1-4	Apr W1-4	May W1-1	Total 1 W1-14		May W2-5	Jun W1-4	Jul W1-4	Aug W1-5	Sep W1-4	Oct W1-4	Nov W1-5	Dec W1-4
				*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret	Sales Markup% R	*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret
All Stores		TY		7,015,870	7,557,335	7,542,148	1,984,811	24,100,164	49.31	8,530,007	7,688,137	7,533,812	9,504,383	7,501,614	7,783,777	11,677,073	6,454,952
		LY		6,535,627	6,693,221	6,589,935	1,582,181	21,400,863	46.49	6,790,647	6,405,732	6,371,738	8,182,300	6,642,145	6,426,931	10,257,749	5,248,618
		%LY		7.35	12.91	14.45	25.45	12.61	6.08	25.61	20.02	18.24	16.16	12.94	21.11	13.84	22.98
		OP		7,216,826	7,710,595	7,434,024	1,897,135	24,258,580	46.73	7,977,467	7,204,499	6,918,967	8,910,919	6,911,875	7,076,392	11,110,640	6,376,670
Bottom up total		TY		7,015,870	7,557,335	7,542,148	1,984,811	24,100,164	49.31	8,530,007	7,688,137	7,533,812	9,504,383	7,501,614	7,783,777	11,677,073	6,454,952
		LY		6,535,627	6,693,221	6,589,935	1,582,181	21,400,863	46.49	6,790,647	6,405,732	6,371,738	8,182,300	6,642,145	6,426,931	10,257,749	5,248,618
		%LY		7.35	12.91	14.45	25.45	12.61	6.08	25.61	20.02	18.24	16.16	12.94	21.11	13.84	22.98
		OP		7,216,826	7,710,595	7,434,024	1,897,135	24,258,580	46.73	7,977,467	7,204,499	6,918,967	8,910,919	6,911,875	7,076,392	11,110,640	6,376,670
Difference in %		TY		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		LY		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		OP		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		%OP		-2.78	-1.99	1.45	4.62	-0.65	5.53	6.93	8.71	8.89	6.86	8.53	10.00	5.10	1.23
Running	0	TY		2,836,377	3,019,752	3,043,347	776,208	9,675,684	47.89	3,228,844	2,895,661	2,880,989	3,683,251	2,981,094	2,735,616	3,469,410	1,902,828
		LY		2,531,498	2,612,858	2,503,046	581,124	8,228,525	45.75	2,356,940	2,301,645	2,402,592	3,152,154	2,701,171	2,302,026	3,103,142	1,598,411
		%LY		12.04	15.57	21.59	33.57	17.59	4.23	36.99	25.81	19.89	16.85	10.36	18.84	11.80	19.04
		OP		2,822,409	3,077,473	2,951,337	731,594	9,582,813	46.25	2,979,057	2,713,669	2,645,754	3,476,963	2,777,862	2,500,022	3,300,639	1,909,980
Sportstyle	1	TY		810,794	1,131,155	1,293,217	328,362	3,563,529	49.45	1,537,938	1,366,615	1,257,483	1,201,778	737,637	613,356	1,217,268	509,378
		LY		828,905	1,000,377	1,174,387	282,873	3,286,542	45.47	1,425,509	1,245,272	1,116,526	1,121,563	801,518	557,492	1,141,488	422,632
		%LY		-2.18	13.07	10.12	16.08	8.43	8.75	7.89	9.74	12.62	7.15	-7.98	10.02	6.64	20.53
		OP		897,126	1,122,744	1,260,591	318,666	3,599,128	45.15	1,462,018	1,304,327	1,188,496	1,170,710	693,856	582,045	1,185,608	517,751
Training	2	TY		1,713,947	1,596,613	1,615,970	403,893	5,330,422	49.93	1,767,363	1,689,936	1,718,213	2,185,842	1,610,863	1,471,469	2,174,274	1,405,257
		LY		1,631,072	1,493,462	1,474,131	353,650	4,952,315	48.71	1,530,855	1,464,161	1,456,611	1,871,341	1,354,213	1,182,959	1,832,055	1,099,455
		%LY		5.06	8.91	9.83	14.21	7.63	2.59	15.45	15.42	17.96	16.81	18.95	24.39	18.68	27.81
		OP		1,753,849	1,668,397	1,618,669	387,413	5,428,329	49.47	1,664,473	1,677,282	1,569,270	2,028,788	1,491,679	1,359,752	1,359,752	
Racquet Sports	3	TY		222,997	240,965	295,452	86,632	847,047	46.86	392,825	375,528	368,179	417,113	213,217	213,217	154,719	
		LY		233,835	239,326	267,314	73,900	814,375	44.41	312,174	313,461	300,713	363,174	174,711	174,711	113,979	
		%LY		-4.63	0.69	10.90	17.23	4.01	5.51	25.83	19.80	22.44	18.10	22.04	22.04	36.74	
		OP		265,170	285,127	295,840	80,491	905,628	44.79	367,106	344,894	329,313	386,884	193,784	193,784	142,323	



Location and Channel/Market Planning

Planner AP 4.1.1 (Plan) User: tlbox (dbo) DB: CSports_demo; EOP; Last Actual Fiscal Week: 14 (May W1) Upper level data will be rolled up

Home Shortcuts Charts Import

Navigation: Objects, Stores; Drill Down; Year/Plans; Season/Screen

Tools: *Full Year w YTD, *Sales at Retail, Collapse/Expand, Pivot, View options, Attributes, Sort & Filter, Roll Up, Allocate Down, Group Operation, Forecast, Report

Chain by Stores All Stores	ID	Row	Lock	Comp Status	State	Feb W1-5	Mar W1-4	Apr W1-4	May W1-1	Total 1 W1-14		May W2-5	Jun W1-4	Jul W1-4	Aug W1-5	Sep W1-4	Oct W1-4	Nov W1-5
						*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret	Sales Markup% R	*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret
		TY			Total	7,015,870	7,576,085	7,577,993	1,999,413	24,169,362	49.41	9,436,897	8,501,651	8,280,673	9,439,605	7,442,501	7,753,018	11,675,779
Chain		LY				6,535,527	6,693,221	6,589,936	1,582,181	21,400,863	46.49	6,790,647	6,405,732	6,371,738	8,182,300	6,642,145	6,426,931	10,257,749
		%LY				7.36	13.19	14.99	26.37	12.94	6.29	38.97	32.72	29.96	15.37	12.05	20.63	12.85
		OP				7,158,296	7,581,841	7,282,629	1,882,065	23,904,831	46.55	7,901,550	7,106,501	6,896,113	8,800,255	6,889,425	7,071,273	11,694,394
		%OP				-1.99	-0.08	4.06	6.24	1.11	6.15	19.43	19.63	20.60	7.27	8.03	9.64	-0.18
Bottom up Total		TY				7,015,870	7,576,085	7,577,993	1,999,413	24,169,362	49.41	9,436,897	8,501,651	8,280,673	9,439,605	7,442,501	7,753,018	11,675,779
		LY				6,535,527	6,693,221	6,589,936	1,582,181	21,400,863	46.49	6,790,647	6,405,732	6,371,738	8,182,300	6,642,145	6,426,931	10,257,749
		%LY				7.36	13.19	14.99	26.37	12.94	6.29	38.97	32.72	29.96	15.37	12.05	20.63	12.85
		OP				7,158,296	7,581,841	7,282,629	1,882,065	23,904,831	46.55	7,901,550	7,106,501	6,896,113	8,800,255	6,889,425	7,071,273	11,694,394
Difference in %		TY				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		LY				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		OP				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
		%OP				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
19th Street 1		TY			Existing DC	262,192	276,361	303,770	77,115	919,437	51.81	594,868	531,240	454,455	424,172	280,850	235,196	360,322
		LY				306,519	332,396	281,040	70,570	990,526	48.62	302,141	299,421	270,716	343,420	245,928	207,122	288,681
		%LY				-16.46	-16.86	8.09	9.27	-7.18	6.56	96.88	77.42	67.87	23.51	14.20	13.55	24.82
		OP				290,779	330,389	284,901	72,513	978,582	48.65	309,138	306,422	276,359	349,252	252,807	196,050	325,611
Gallery Place 2		TY			Existing DC	465,842	467,935	484,091	121,031	1,528,900	51.32	519,803	469,418	423,609	482,305	367,404	333,711	460,406
		LY				521,476	466,035	422,674	99,890	1,510,065	46.00	423,159	411,170	359,922	451,665	380,040	344,117	457,367
		%LY				-12.59	0.41	14.53	21.18	1.25	6.91	22.84	14.17	8.92	6.78	-3.32	-3.02	-0.66
		OP				519,981	499,570	509,350	136,539	1,665,572	48.39	539,922	526,239	504,980	491,851	417,709	414,426	497,703
Comm Ave 3		TY			Existing MA	181,108	145,513	189,519	39,976	536,117	47.37	237,229	193,296	173,754	258,558	152,175	139,048	218,125
		LY				190,237	180,890	184,551	44,200	599,878	44.95	175,298	154,090	156,532	244,305	154,694	136,767	174,614
		%LY				-15.31	-19.56	2.69	-10.63	-9.56	35.33	35.33	17.80	11.43	5.83	-1.63	1.67	24.92
		OP				196,502	243,002	214,397	53,272	707,172	41.94	252,385	238,124	205,360	290,478	192,187	164,749	252,406
Chestnut Hill 4		TY			Existing MA	422,533	365,512	422,895	101,540	1,312,571	50.57	544,437	415,808	394,757	497,669	358,122	435,876	659,185
		LY				336,879	363,310	377,509	93,626	1,171,224	49.35	445,846	376,169	371,752	480,298	371,484	437,741	662,676
		%LY				25.43	0.63	12.02	8.57	12.07	2.48	22.11	10.54	6.19	3.62	-3.80	-0.43	-0.53
		OP				293,597	309,935	293,304	81,644	978,479	47.74	419,095	336,823	341,626	351,732	229,797	284,206	540,178
	%OP				43.92	17.95	44.18	24.37	34.14	5.99	29.91	23.45	15.55	41.49	55.84	53.37	22.03	



True Comp Status/LFL Planning and Reporting

Planner AP 4.1.1 (Plan) User: tboxa (dbo); DB: CSports_demo; EOP; Last Actual Fiscal Week: 14 (May W1) Upper level data will be rolled up

Home Shortcuts Charts Import

Navigation: Objects, Stores, Drill Down, Year/Plans, Year/Plans, Season/Screen

Actions: *Full Year w YTD, *Sales at Retail, Collapse/Expand, Pivot, View options, Sort & Filter, Roll Up, Allocate Down, Group Operation, Forecast, Report

Chain by Store Group: Comp Status All Stores	ID	Row	Lock	Feb W1-5	Mar W1-4	Apr W1-4	May W1-1	Total 1 W1-14	May W2-5	Jun W1-4	Jul W1-4	Aug W1-5	Sep W1-4	Oct W1-4	Nov W1-5	Dec W1-4	
				*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret	Sales Markup% R	*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret	*Sales Ret
Chain		TY		7,015,870	7,578,088	7,577,993	1,999,413	24,169,362	49.41	9,436,897	8,501,651	8,280,673	9,439,606	7,442,501	7,753,018	11,575,779	6,420,293
		LY		6,536,527	6,693,221	6,589,936	1,582,181	21,400,863	46.49	6,790,647	6,405,732	6,371,738	8,182,300	6,642,146	6,426,931	10,257,745	5,248,618
		%LY		7.36	13.19	14.99	26.37	12.94	6.29	38.97	32.72	29.96	15.37	12.05	20.63	12.86	22.32
		OP		7,158,295	7,581,841	7,282,629	1,882,065	23,904,831	46.55	7,901,550	7,105,501	6,866,113	8,800,255	6,889,425	7,071,273	11,694,394	6,430,514
		%OP		-1.99	-0.08	4.06	6.24	1.11	6.15	19.43	19.63	20.60	7.27	8.03	9.64	-0.16	-0.16
Bottom up total		TY		7,015,870	7,578,088	7,577,993	1,999,413	24,169,362	49.41	9,436,897	8,501,651	8,280,673	9,439,606	7,442,501	7,753,018	11,575,779	6,420,293
		LY		6,536,527	6,693,221	6,589,936	1,582,181	21,400,863	46.49	6,790,647	6,405,732	6,371,738	8,182,300	6,642,146	6,426,931	10,257,745	5,248,618
		%LY		7.36	13.19	14.99	26.37	12.94	6.29	38.97	32.72	29.96	15.37	12.05	20.63	12.86	22.32
		OP		7,158,295	7,581,841	7,282,629	1,882,065	23,904,831	46.55	7,901,550	7,105,501	6,866,113	8,800,255	6,889,425	7,071,273	11,694,394	6,430,514
Difference in %		TY		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
		LY		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
		OP		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
		%OP		-1.99	-0.08	4.06	6.24	1.11	6.15	19.43	19.63	20.60	7.27	8.03	9.64	-0.16	-0.16
Existing 1		TY		7,014,128	7,573,937	7,573,164	1,909,034	24,070,264	49.41	8,800,847	7,876,475	7,556,512	8,817,888	6,859,212	6,986,304	10,920,952	5,936,288
		LY		6,534,777	6,680,044	6,588,609	1,582,097	21,385,526	46.48	6,786,894	6,405,018	6,370,993	8,179,555	6,641,546	6,426,208	10,253,578	5,248,118
		%LY		7.34	13.38	14.94	20.66	12.55	6.29	29.67	22.97	18.61	7.80	3.28	8.72	6.51	13.11
		OP		7,157,232	7,578,061	7,278,027	1,880,023	23,893,343	46.55	7,893,348	7,101,070	6,863,685	8,799,510	6,889,026	7,070,984	11,594,168	6,430,462
Future 3		TY		0	0	214	88,334	88,548	51.29	627,083	619,231	721,495	620,955	582,878	766,418	654,688	483,943
		LY		0	0	0	0	0	0	0	0	0	0	0	0	0	
		%LY		0.00	NA	NA	NA	NA	-100.00	NA	NA	NA	NA	NA	NA	NA	
		OP		0	0	5	0	0	NA	5	0	0	0	5	0	0	
Closed 4		TY		0	939	4,802	2,043	7,584	39.37	8,957	5,931	2,652	746	399	289	227	52
		LY		0	0	0	0	0	NA	0	0	0	0	0	0	0	
		%LY		0.00	NA	NA	NA	NA	100.00	NA	NA	NA	NA	NA	NA	NA	
		OP		1,063	3,780	4,602	2,043	11,489	36.95	8,202	5,431	2,425	745	399	288	227	52
Unused 5		TY		1,742	1,209	12	2	2,965	25.94	10	15	14	16	12	7	12	9
		LY		750	13,177	1,327	84	15,337	48.75	3,793	714	745	2,735	599	723	4,172	600
		%LY		132.32	-90.83	-99.06	-97.87	-80.67	-46.79	-99.72	-97.96	-99.09	-99.42	-98.08	-99.01	-99.72	-98.22
		OP		0	0	0	0	0	NA	0	0	0	0	0	0	0	



Hundreds of customizable KPIs

Planner AP 4.1.1 (Plan) User: tbxa (dbo); DB: CSports_demo; EOP: Last Actual Fiscal Week: 14 (May W1) Upper level data will be rolled up

Home Charts Import

Reload *Full Year w YTD *Buyers OTB

Chain

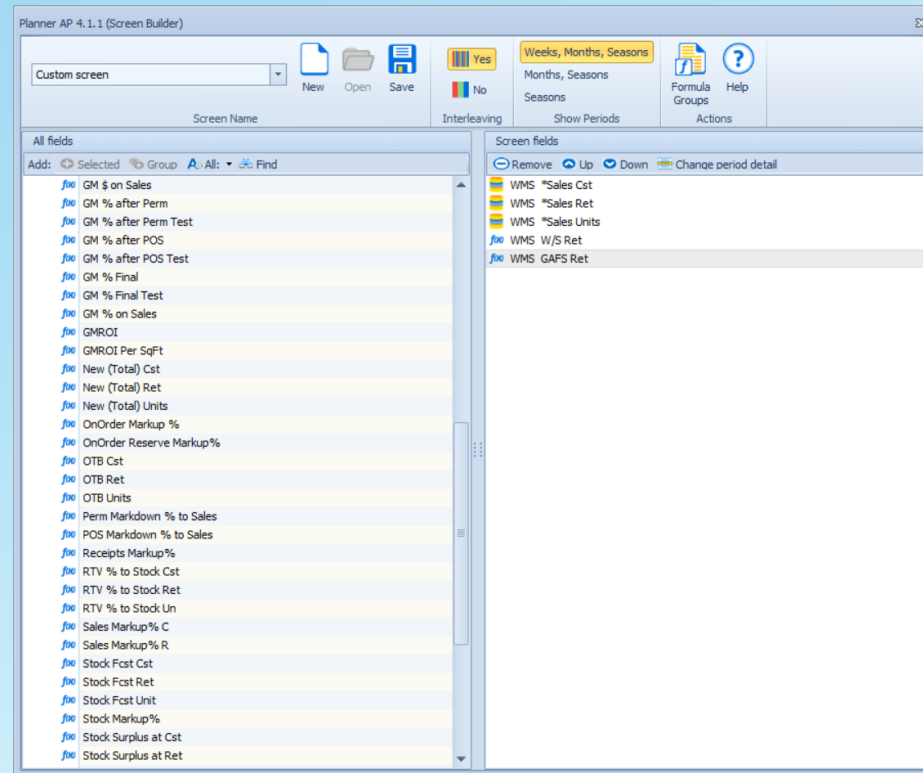
Season/Screen Parent Screen Objects

Collapse/Expand Pivot View options Group Operation Forecast Report

Chain by Stores	Row	Jan W4 / 52	Feb W1-5	Mar W1-4	Apr W1-4	May W1-1	Total 1 W1-14	May W2-5	Jun W1-4	Jul W1-4	Aug W1-5	Sep W1-4	Oct W1-4	Nov W1-5	Dec W1-4
1															
2	TY		7,015,870	7,576,085	7,577,993	1,999,413	24,169,362	9,436,897	8,501,651	8,280,673	9,439,605	7,442,501	7,753,018	11,575,779	6,420,299
3	LY		6,535,527	6,693,221	6,589,935	1,582,181	21,400,863	6,790,647	6,405,732	6,371,738	8,182,300	6,642,145	6,426,931	10,257,749	5,248,611
4	*Sales Ret		7.36	13.19	14.99	26.37	12.94	38.97	29.96	32.72	15.37	12.06	20.63	12.85	22.3
5	OP		7,158,296	7,581,841	7,282,629	1,882,056	23,904,831	7,901,550	7,106,501	6,866,113	8,800,255	6,889,425	7,071,273	11,594,394	6,430,511
6	%OP		-1.99	-0.08	4.06	6.24	1.11	19.43	19.63	20.80	7.27	8.03	9.64	-0.16	-0.1
7	*Sales AvePrice	TY	31.25	30.80	31.21	31.93	31.09	30.30	24.49	25.49	26.36	28.77	33.89	32.77	31.6
12	*Sales Units	TY	224,487	247,571	242,797	62,610	777,465	311,475	347,126	324,888	356,099	258,728	228,747	353,233	202,78
17	Sales Markup% C	TY	45.35	49.44	52.55	51.59	49.41	52.31	54.78	55.54	52.60	52.22	52.65	48.22	30.9
22	POS Markdown % to Sales	TY	5.37	6.57	4.97	4.52	5.55	3.58	3.21	3.45	4.37	5.18	6.98	7.23	4.5
27	*POS Markdown \$	TY	378,824	497,738	376,842	90,436	1,341,809	346,941	273,000	289,245	412,344	385,357	540,959	837,180	293,24
32	Perm Markdown % to Sales	TY	4.59	8.73	5.55	10.30	6.73	4.53	8.12	4.95	3.72	5.70	5.81	10.14	10.4
37	*Perm Markdown \$	TY	328,899	661,489	429,253	205,881	1,625,522	427,557	690,018	410,210	351,146	424,412	434,916	1,174,280	672,38
42	Total Markdown%	TY	10.05	15.30	10.54	14.82	12.28	8.21	11.33	8.45	8.09	10.88	12.59	17.38	15.0
47	GM % on Sales	TY	45.35	49.44	52.55	51.59	49.41	52.31	54.78	55.54	52.60	52.22	52.65	48.22	30.9
52	GM % after POS	TY	42.42	46.12	50.20	49.40	46.60	50.55	53.33	53.99	50.53	49.75	49.35	44.47	27.8
57	GM % Final	TY	39.85	41.70	47.51	44.42	43.20	46.38	49.65	51.78	46.77	47.02	48.70	39.22	20.5
62	*RTV Ret	TY	192,703	95,560	9,200	4,000	301,462	18,000	70,000	0	0	0	0	0	0
67	RTV % to Stock Ret	TY	0.52	0.25	0.02	0.01	0.83	0.05	0.21	0.00	0.00	0.00	0.00	0.00	0.0
72	Receipts Ret	TY	11,688,908	8,471,928	7,639,502	-72,940	27,727,405	7,575,299	9,283,794	9,390,325	10,390,187	10,765,341	9,749,508	7,956,810	6,933,94
77	*Act Recv Ret	TY	13,462,555	7,417,194	0	0	20,879,759								
82	Act Receipt Markup%	TY	52.54	53.08	0.00	0.00	52.73	NA	NA	NA	NA	NA	NA	NA	N
87	*On Order Ret	TY	207,435	1,823,441	7,258,820	376,025	9,665,720	6,181,784	7,719,385	7,848,407	9,344,815	12,450,988	5,579,784	3,492,087	107,74
92	*On Order AvePrice	TY	79.60	25.94	32.55	27.29	31.29	42.88	46.85	55.25	55.71	59.47	50.75	40.97	53.5
97	*On Order Units	TY	2,605	70,302	222,247	13,778	308,933	144,153	164,772	142,058	167,753	209,352	109,931	85,227	2,00
102	OnOrder Markup %	TY	51.43	53.59	52.54	54.53	52.78	52.28	53.43	52.85	53.35	53.83	54.23	55.03	56.7
107	*Stock Ret	TY	37,380,203	38,276,048	38,337,551	36,265,209	36,265,209	33,613,013	33,362,137	33,772,334	33,959,426	36,472,487	37,493,103	31,861,674	31,409,69
112	Stock Markup%	TY	49.95	49.72	49.27	49.05	49.05	49.23	48.24	48.33	49.21	49.38	49.55	44.53	39.1
117	W/S Ret	TY	18.09	18.35	18.35	17.32	18.03	16.97	17.23	16.72	17.55	20.51	21.35	19.57	18.5
122	W/S Hist Ret	TY	26.25	20.21	20.24	18.85	18.85	14.25	15.70	16.31	17.92	19.60			18
127	GROI	TY	0.18	0.20	0.20	0.05	0.64	0.27	0.27	0.23	0.25	0.18	0.20	0.1	0.0
132	Turn Ret	TY	0.20	0.20	0.20	0.05	0.68	0.27	0.25	0.23	0.26	0.20	0.20	0.1	0.0
137	OTB Ret	TY						1,393,515	1,564,405	1,541,918	1,045,374	-1,685,641			6,926,20



Public and Private screen and report layouts – work as YOU wish





New Category and Placeholder Planning

Planner 4.1.1 (Placeholders Management) User: dbo; DB: CSports_demo; Item Unique Level=1

Home

New Paste Open Delete Copy As Template Cut

Class Department

Editable: Placeholders New Objects

Find

ID	Chain
3	APPAREL
1	APPAREL BODYWEAR
112	APPAREL BRANDED
116	APPAREL BRAS
124	APPAREL CYCLING
110	APPAREL DISCONTINUED
100	APPAREL FLEECE
118	APPAREL GOLF
122	APPAREL LICENSED
130	APPAREL NONSKU
199	APPAREL OUTDOOR
128	APPAREL RACQUET SPORTS
147	APPAREL RUNNING
140	APPAREL SAMPLES
148	APPAREL SOCCER
142	APPAREL SOCKS
143	APPAREL SPEC EVENT
132	APPAREL SPORTSTYLE
126	APPAREL SWIMMING
144	APPAREL TEES
145	APPAREL TRAINING
120	APPAREL UNDERWEAR
149	APPAREL YOGA
114	EQUIPMENT
2	SHOES

New 'Class'

ID:

Name:

Placeholder: Class

Attributes Stores Data

Copy from Template Save Reject all Changes

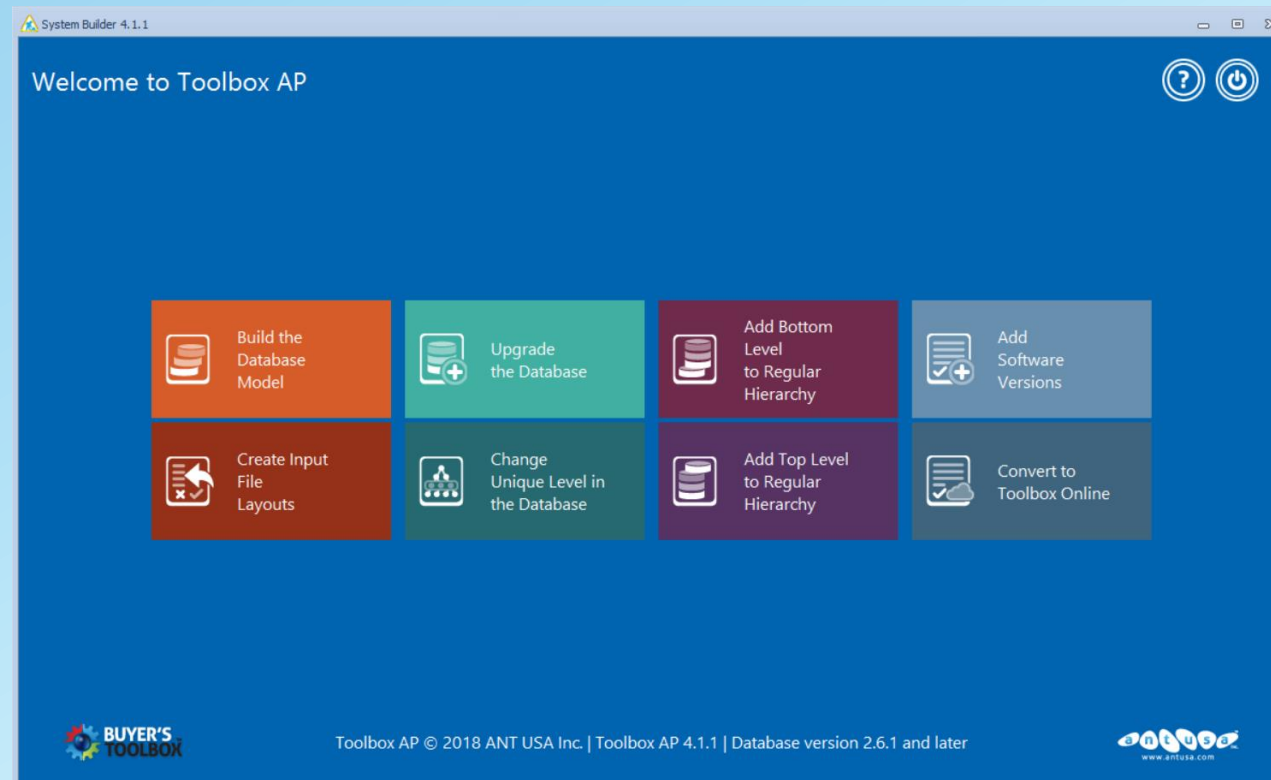
Templates		Attributes		Stores	
ID	Name	Class attributes	Values	Select All	Find
		Silos	Running	<input checked="" type="checkbox"/>	
		Climate	Not Used		
		Buyer	Lauren		
		Rank	Not Used		
		Holidays	Not Used		
		Reserved1	Not Used		
		Reserved2	Not Used		
		Reserved3	Not Used		

Store attributes	Values
Comp Status	(All Selected)
State	(All Selected)
Volume Group	(All Selected)
Selling Status	(All Selected)
Location Type	(All Selected)

ID	Name
1	19th Street
18	48th
15	5th Ave
14	Atlantic Str
900	Backstock Warehouse
17	Bethesda
5	Boylston St
25	Broadway
10	Bromfield
24	Burlington
4	Chestnut Hill
9	Citbank
3	Comm Ave
699	Corporate sales
600	Ecomm
601	Ecomm Warehouse
26	Franklin St
2	Gallery Place
20	Georgetown
16	Harbor East
6	Harvard Square
700	InTransit
19	Legacy Place



Rapid Modeling-based implementation tools





Tools to create or edit your own KPIs

```
ConfigurationEditor 4.1.1, DB: 'CSports_demo' - C:\DBconfigs\CSports_demo\Formulas.config (From DB)
Export files from database to editor *
Export Save to DB
New Open Save Save As Print Print Preview
Paste Cut Copy Undo Redo Find Replace Show/Hide 1 ZoomOutItem Zoom In Exit
Database Shared Network Files Clipboard Editing Zoom Close
1 <?xml version="1.0" encoding="Windows-1252" standalone="yes" ?>
2 <Formulas>
3 <!-- Formulas for Direct Stock Planning-->
4 <!-- Rolling StockFcst -->
5
6
7 <Field Cod="NewRet">
8 <!-- Sales and Prices VAT-exclusive -->
9 <add key="Name" value="New (Total) Ret" />
10 <add key="Formula" value="OrdAPr+OrRAPr+ActAPr" />
11 <add key="DataType" value="0N" />
12 </Field>
13
14 <Field Cod="SLSAPS">
15 <!-- Sales and Prices VAT-exclusive -->
16 <add key="Name" value="APS Un" />
17 <add key="Formula" value="SlsUn/NOR" />
18 <add key="DataType" value="0N" />
19 </Field>
20
21 <Field Cod="NewCst">
22 <!-- Sales and Prices VAT-exclusive -->
23 <add key="Name" value="New (Total) Cst" />
24 <add key="Formula" value="OrdACs+OrRACs+ActACs" />
25 <add key="DataType" value="0N" />
26 </Field>
27
28 <Field Cod="NewUnit">
29 <!-- Sales and Prices VAT-exclusive -->
30 <add key="Name" value="New (Total) Units" />
31 <add key="Formula" value="OrdUn+OrRUn+ActUn" />
32 <add key="DataType" value="0N" />
33 </Field>
34
35
36 <Field Cod="GAFSRet">
```



Automated Data Loading and Validation

LoadData 4.1.1 DB: CSports_demo; {Load data for one period.}

Load data for one period
 Load data for multiple periods
 Refresh data
 Clear On Order only

Show Errors

Show LoadDataFiles.config

Show Protocol.log

Show Session.log

Load files

Finish session

Automatically finish LoadData session

Exit

Path to data files: O:\FY14\8

Source file name extension: .bt .csv

Field delimiter: ,

Save source files for multiple iterations of loading.
This option may require more disk space.

PeriodAsOf = 14 (May W1 #2018)

Load data for period 15 (May W2 #2018) 15

	LLY	LY	TY Actuals	TY Future	NY
Load data	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Clear data	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Load On Order	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Clear On Order	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Continue loading despite errors

Calculate Average Price/Cost value when dividing non-zero values by zero Units.

Add permission for a new Store to all users

Allow deletion of non-empty objects

Allow 'Classes' moves

Rollup History. This operation may be time-consuming

Send email after completion of Autoload

Shrink Database upon finishing the session

History rollup options

Change email options



Easy reconfiguration tools for Post Go-Live

Upgrade the Database 4.1.1 User: dbo; DB: CSports_demo;

Actions Workflow steps

General Information Merchandise Hierarchy Alternate Hierarchy Stored Data Elements Location Time Standalone Global Location Merchandise Numeric Merchandise Attributes Merchandise Attributes by Level Merchandise Hierarchy Alternate Hierarchy Location Clusters Plan Versions Time Dimension VAT

BUYER'S TOOLBOX Stored Data Elements

Stored data elements Names Stored Alt Price Stored Percent

EOP default BCP default

Insert row Delete row

Data element name	Data element code	Retail \$	Units	Cost	Planning Period Only	Like Stock?	Plus one period	Actuals only	Like OnOrder	PTD	PTD Only	Unit/\$ precision	Avg Price precision	Default Avg Price	Avg Cost precision	Default Avg Cost
*Act Recv	Act	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	0	2	1.00 2		1.00
*Adjustments	Adj	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	0	2	1.00 2		1.00
*RTV	GPR	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	0	2	1.00 2		1.00
*POS Markdown	Mrk	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	0				
*On Order	Ord	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	0	2	1.00 2		1.00
*On Order Res	OrR	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	0	2	1.00 2		1.00
*Perm Markdown	Pmr	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	0				
*Sales	SlS	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	0	2	1.00 2		1.00
*Stock	Stk	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	0	2	1.00 2		1.00